ACTION ITEM

| CONTRACT ID: | 2019 Risk Transfer Program – Coastal Account and Personal Lines Account |
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| BUDGETED ITEM | COASTAL ACCOUNT |
| | Multiple layers of new coverage in the traditional reinsurance market total approximately \$503 million. The total 2019 risk transfer coverage of \$1.38 billion includes the multi-year placements from 2017 and 2018 as depicted in the layer charts, summarized as follows (in millions): |
| | Cover Attach Coverage Type |
| | Layer 1 \$ 100 \$ 393 Occurrence (ex-CNR) |
| | Layer 2\$ 350\$ 493Aggregate (ex-CNR), no inuringLayer 3\$ 53\$ 54Occurrence (CNR only) |
| | Layer 3 \$ 53 \$ 54 Occurrence (CNR only) New 2019 \$ 503 |
| | Existing \$ 880 |
| | Total 2019 \$ 1,383 |
| | Layer 1 of this program would work in tandem with the mandatory coverage provided by the FHCF to include the 10% of losses not covered by the FHCF (note that the FHCF reimburses 90% of covered losses). Layer 2 of this program would provide annual aggregate loss coverage, protecting |
| | Citizens against multiple storms in a single season. |
| | Layer 3 of this program would provide coverage for CNR losses not covered by other layers of the program and for which Citizens has no FHCF coverage. |
| | In addition to the 2019 placement layers, there is \$880 million in existing risk transfer from the 2017 and 2018 seasons that will remain in place for the 2019 season - \$330 million in multi-year coverage in the traditional market and \$550 million in capital markets risk transfer through Everglades Re. |
| | PERSONAL LINES ACCOUNT |
| | Citizens' strategic risk transfer plan for PLA, similar to the Coastal Account, considers the transfer of a relatively marginal amount of risk in the amount of \$200 million in excess of \$415 million in the traditional reinsurance market and would work in tandem with the mandatory coverage provided by the FHCF to include the 10% of losses not covered by the FHCF (note that the FHCF reimburses 90% of covered losses) and losses marginally above the FHCF layer. |
| CONTRACT AMOUNT | The 2019 cost to Citizens for this risk transfer program will not exceed \$110 million. |
| PURPOSE / SCOPE | Florida Statutes provide that Citizens must make its best efforts to procure catastrophe reinsurance at reasonable rates to cover its projected 100-year probable maximum loss. Citizens' Board of Governors, at its December 2018 meeting, approved in concept that a portion of the risk transfer program for the Coastal Account and PLA will be in the form of coverage provided through the traditional reinsurance market. |
| CONTRACT TERM(S) | [The contract terms vary from one to two years.] / [The contract term is for one year.] |
| PROCUREMENT METHOD | N/A |

| RECOMMENDATION | It is recommended that Citizens' Board: |
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| | Approve the recommendation to purchase risk transfer in the Coastal Account and PLA at a cost not to exceed the amount of \$110 million; and |
| | Authorize staff to take any appropriate or necessary action consistent with this Action Item. |
| CONTACTS | Jennifer Montero, Chief Financial Officer |