### Finance and Investment Committee Depopulation and Clearinghouse Update

### June 3, 2020



### **Depopulation Update**





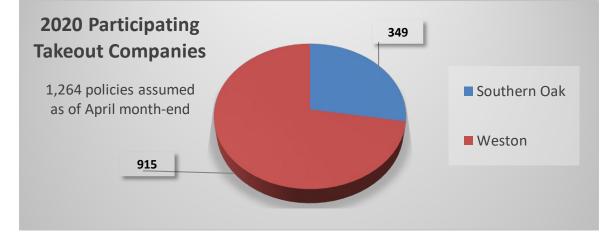
#### **2020 to date**

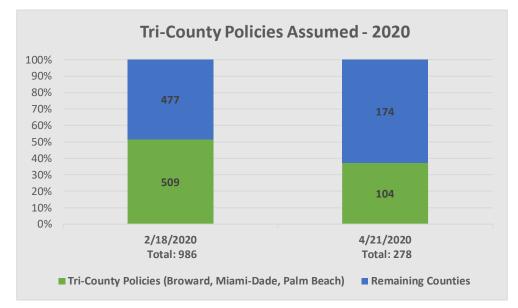
| Personal Lines   |                           |                                       |  |                      |                                 |                               |
|------------------|---------------------------|---------------------------------------|--|----------------------|---------------------------------|-------------------------------|
| Month            | OIR Approved <sup>1</sup> | Requested by<br>Insurers <sup>2</sup> | Policyholder Choice<br>Letters Mailed <sup>3</sup> | Assumed <sup>4</sup> | Assumption<br>Rate <sup>5</sup> | Exposure Removed <sup>6</sup> |
| 20-Feb           | 19,577                    | 2,995                                 | 2,965  | 986                  | 33%                             | \$271,249,805                 |
| 20-Apr           | 19,500                    | 663                                   | 663  | 278                  | 42%                             | \$68,191,460                  |
| 20-Jun           | 3,447                     | 2,271                                 | 2,271  |                      |                                 |                               |
| 20-Aug           |                           |                                       |  |                      |                                 |                               |
| 20-Oct           |                           |                                       |  |                      |                                 |                               |
| 20-Dec           |                           |                                       |  |                      |                                 |                               |
| Totals           | 42,524                    | 5,929                                 | 5,899  | 1,264                | 35%                             | \$339,441,265                 |
|                  |                           |                                       |  |                      | _                               |                               |
| Commercial Lines |                           |                                       | es   |                      |                                 |                               |

#### At this time, there are no OIR approvals for participation in 2020 Commercial Lines assumptions.

<sup>1</sup>OIR approval is maximum number of policies permitted to be assumed by insurers. <sup>2</sup>Sum of all policies requested by insurers, including duplicate offers from multiple carriers. <sup>3</sup>Total of all Offer/Opt-out Letters mailed to Policyholders. <sup>4</sup>Policies assumed by insurers on Assumption Date. <sup>5</sup>Quotient of 'Assumed' divided by 'Assumption Offers Made'. <sup>6</sup> Exposure Removed as of Assumption Date.







## Clearinghouse Update





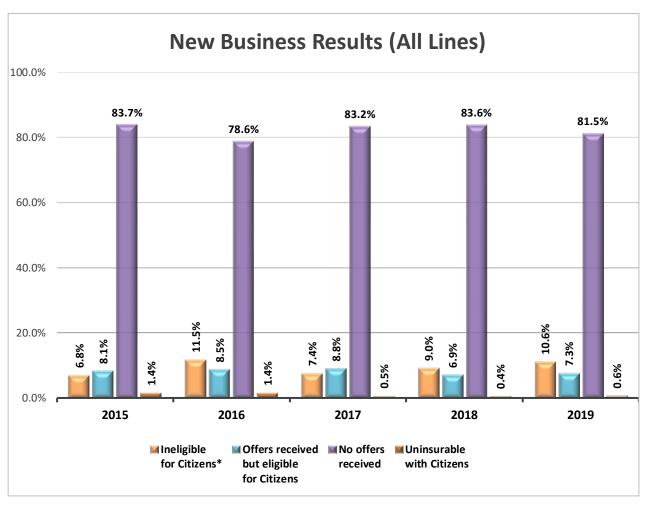
### 2020 YTD Clearinghouse Summary

| Policy Type            | Submissions | Received Offer but Remain<br>Eligible for Citizens | Deemed Ineligible for<br>Citizens | Ineligible % | Coverage A Averted |
|------------------------|-------------|--|-----------------------------------|--------------|--------------------|
| HO6 New Business       | 26,403      | 1,945  | 2,023                             | 7.66%        | \$58.3M            |
| HO6 Renewals           | 9,999       | 154  | 10                                | 0.10%        | 347700             |
| HO3 New Business       | 67,581      | 5,169  | 7,544                             | 11.16%       | \$2.4B             |
| HO3 Renewals           | 48,581      | 908  | 34                                | 0.07%        | \$10.5M            |
| Wind Only New Business | 10,479      | 766  | 1,211                             | 11.56%       | \$290.1M           |
| Wind Only Renewals     | 12,915      | 323  | 129                               | 1.00%        | \$30.9M            |
| Dwelling New Business  | 17,582      | 178  | 126                               | 0.72%        | \$32.9M            |
| Dwelling Renewals      | 20,707      | 7  | 0                                 | 0.00%        |                    |
| Total                  | 214,247     | 9,450  | 11,077                            | 5.17%        | \$2.9B             |

Data as of 04.30.20



#### **New Business (Historic)**



Number of risks averted (all lines) :

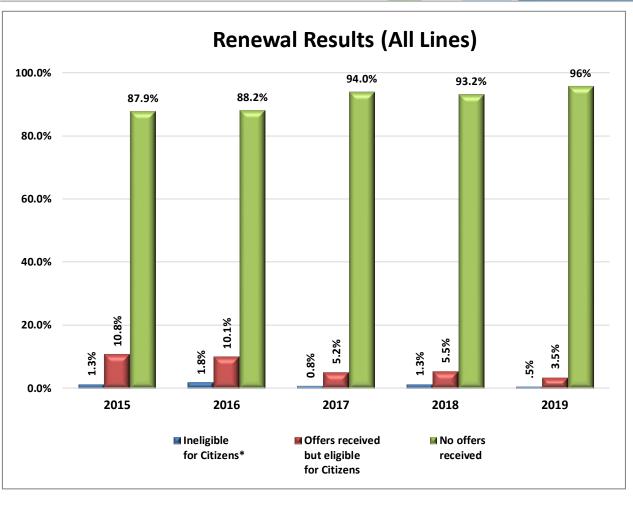
- 2015 10,970
- 2016 20,710
- 2017 13,262
- 2018 20,700
- 2019 20,994

# Amount of Coverage A averted:

- 2015 \$3.1B
- 2016 \$5.3B
- 2017 \$3.3B
- 2018 \$5.2B
- 2019 \$5.7B

#### **Renewal Business (Historic)**





**Risk Removed (All Lines)** Amount of Coverage A removed:

- 2015 \$637M
- 2016 \$529M
- 2017 \$305.6M
- 2018 \$651.3M
- 2019 \$221.5M
- 14,804 policies have been non-renewed by Citizens as a result of offers made at renewal through the Clearinghouse.

\*Ineligible means a comparable offer of coverage was received through the Clearinghouse that had a premium that was equal to or less than the Citizens renewal premium.



New in 2020

- Mobile Home policy forms added to the Clearinghouse.
- New Business processing began March 23<sup>rd</sup>.
- Renewal processing began May 17<sup>th</sup> for renewals with expiration dates of July 22<sup>nd</sup>.