

# Finance and Investment Committee Depopulation and Clearinghouse Update

September 24, 2019



# Depopulation Update



## Personal Lines

Month	OIR Approved <sup>1</sup>	Requested by Insurers <sup>2</sup>	Policyholder Choice Letters Mailed <sup>3</sup>	Assumed <sup>4</sup>	Assumption Rate <sup>5</sup>
19-Feb	37,500	13,674	13,550	3,263	24%
19-Apr	15,000	0	0	0	0%
19-Jun	15,000	800	800	277	35%
19-Aug	22,500	19,612	19,612	3,411	17%
19-Oct	35,000	8,089	8,089		
19-Dec					
Totals <sup>6</sup>	<b>125,000</b>	<b>42,175</b>	<b>42,051</b>	<b>6,951</b>	

<sup>1</sup>OIR approval is maximum number of policies permitted to be assumed by insurers. <sup>2</sup>Sum of all policies requested by insurers, including duplicate offers from multiple carriers. <sup>3</sup>Total letters mailed, one (1) per policy. Multiple offers may be contained in a single mailing. <sup>4</sup>Policies assumed by insurers on Assumption Date. <sup>5</sup>Quotient of 'Assumed' divided by 'Policyholder Choice Letters Mailed'.

## Commercial Lines

Month	OIR Approved <sup>1</sup>	Requested by Insurers <sup>2</sup>	Assumption Offers Made <sup>3</sup>	Assumed <sup>4</sup>	Assumption Rate <sup>5</sup>
19-Jan	525	239	142	124	87%
19-Mar	0	0	0	0	0%
19-May	0	0	0	0	0%
19-Jul	0	0	0	0	0%
19-Sep	0	0	0	0	0%
19-Nov	0	0	0	0	0%
Totals <sup>6</sup>	<b>525</b>	<b>239</b>	<b>142</b>	<b>124</b>	<b>87%</b>

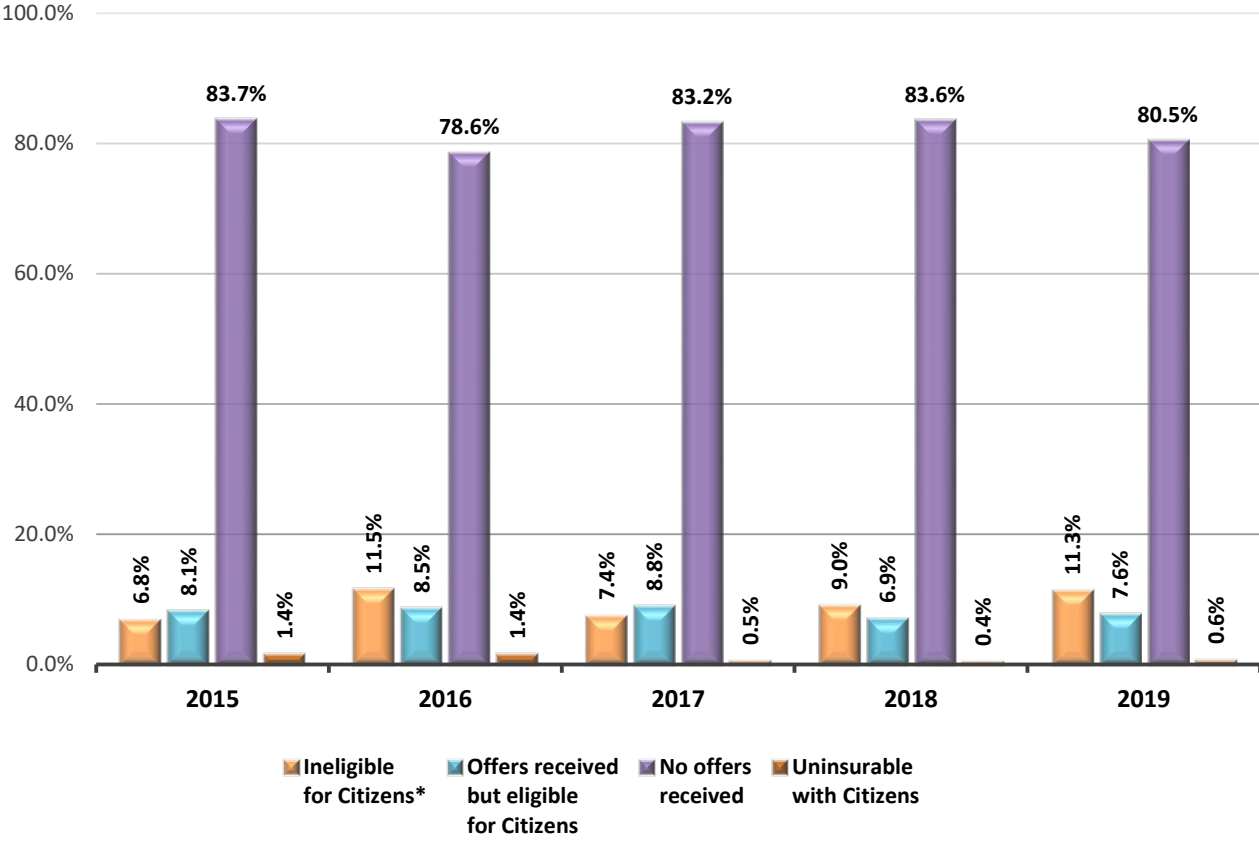
<sup>1</sup>OIR approval is maximum number of policies permitted to be assumed by insurers. <sup>2</sup>Sum of all policies requested by insurers, including duplicate offers from multiple carriers. <sup>3</sup>Total of all Offer/Opt-out Letters mailed to Policyholders. <sup>4</sup>Policies assumed by insurers on Assumption Date. <sup>5</sup>Quotient of 'Assumed' divided by 'Assumption Offers Made'.

# Clearinghouse Update



# New Business Update

**New Business Results (All Lines)**



**Number of risks averted (all lines) :**

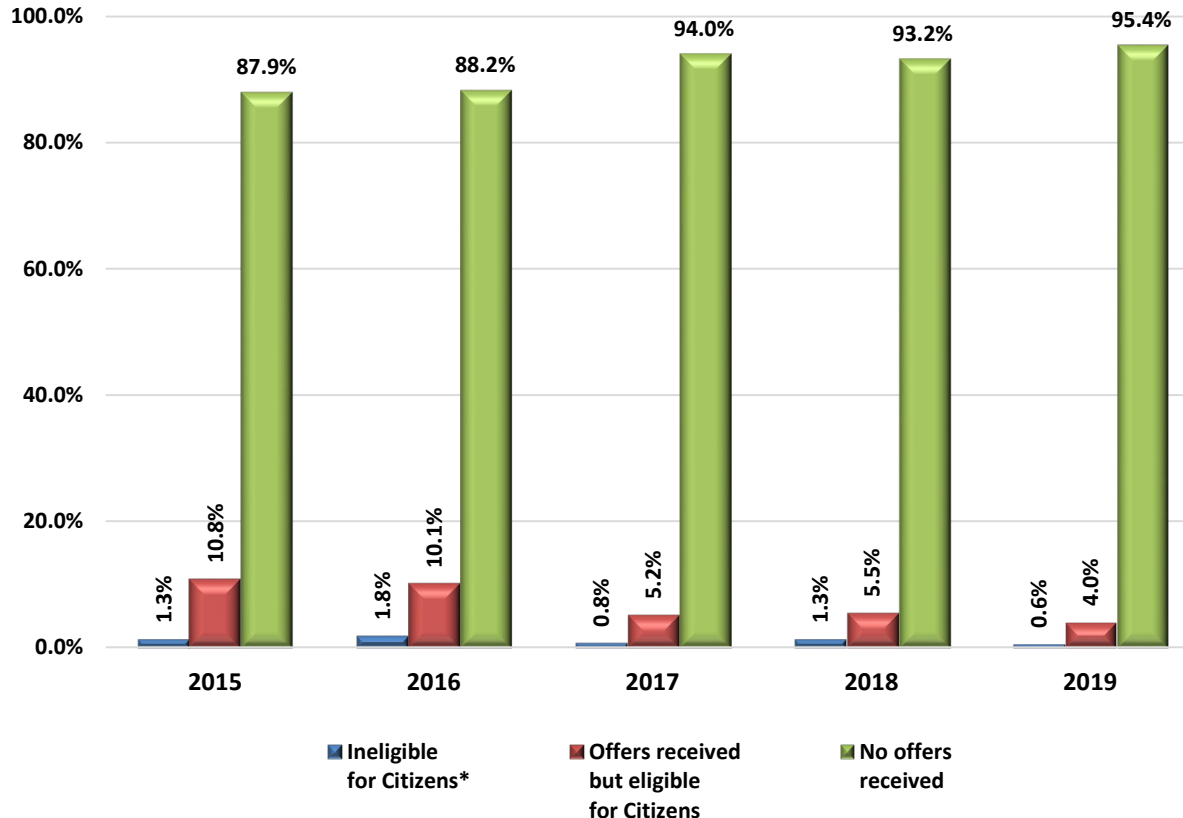
- 2015 – 10,970
- 2016 – 20,710
- 2017 – 13,262
- 2018 – 20,700
- 2019 – 15,159

**Amount of Coverage A averted:**

- 2015 – \$3.1B
- 2016 – \$5.3B
- 2017 – \$3.3B
- 2018 – \$5.2B
- 2019 – \$4.3B

# Renewal Update

## Renewal Results (All Lines)



## Risk Removed (All Lines)

Amount of Coverage A removed:

- 2015 – \$637M
  - 2016 – \$529M
  - 2017 – \$305.6M
  - 2018 – \$651.3M
  - 2019 – 180.8M
- 13,798 policies have been non-renewed by Citizens as a result of offers made at renewal through the Clearinghouse.

\*Ineligible means a comparable offer of coverage was received through the Clearinghouse that had a premium that was equal to or less than the Citizens renewal premium.

## January – August 31, 2019

### New Business

- 15,159 risks deemed ineligible for Citizens representing \$4.3B in Coverage A averted

### Renewal Business

- 1,056 risks deemed ineligible for Citizens representing \$180.8M in Coverage A averted

### Total

- 16,215 risks deemed ineligible for Citizens representing \$4.5B in Coverage A averted